

GEORGE S. PARKER III

Waldorf, MD | GSP@GeorgeSParker.com | GeorgeSParker.com

CLOUD | MODERNIZATION | SECURITY | AI

Technology Strategy Advisor with 15+ years across healthcare and life sciences, financial services, federal and local government, nonprofit and advertising organizations. Delivering transformation through the following capabilities:

Infrastructure & Platform Optimization | Operational Readiness & Excellence | Architecture Reviews | Security Assessments | Modernization and Migration | Cloud Financial Management (FinOps) | Business Case & Workload Discovery | IAM and SSO | Resilience and Disaster Recovery | Technical & AI Enablement | Executive Briefings & Business Reviews | Training & Mentoring | Workshops & Public Speaking

PROFESSIONAL EXPERIENCE

Co-Founder & Principal Technology Strategist

Jul 2026 to Present

ACEsCORE Tech Group

A technology advisory firm for public-sector organizations and nonprofits.

- Advise organizational leaders on technology direction, investment priorities, risk and modernization.
- Lead technology assessments and translate business needs into practical roadmaps, vendor-neutral recommendations and implementation plans.
- Guide implementation by aligning specialists, vendors and stakeholders on scope, responsibilities and delivery priorities.

Cloud Solution Architect

Feb 2026 to Jul 2026

Microsoft | Cloud & AI Platform for Financial Services

- Supported discovery presentations and architecture discussions for financial-services customers, and technical workshops across industries.
- Built and delivered an Azure Copilot Observability Agent Chalk Talk demonstrating how Azure monitoring and AI can support real-world operational use cases.
- Earned 13 Microsoft delivery accreditations across seven offering areas, including Azure Landing Zone, Workload Reliability, Azure Monitor and Trainer Enablement.

Senior Solutions Architect, Healthcare & Life Sciences

Oct 2024 to Jan 2026

Amazon Web Services

- Led a successful AWS Storage Gateway proof of concept for hybrid genomics storage, including workshops, architecture design and implementation.
- Oversaw solution architecture for a high-volume Amazon Bedrock pipeline; the team solution processed 500,000 prompts in 4h25, coordinating customer engineers and AWS specialists on orchestration and observability.
- Led discovery and advisory for a GenAI prototype that reduced demonstrated document-generation time from 2 to 3 days to under 5 minutes per document, coordinating with specialists who built it.
- Conducted scoping and discovery for a modern data-platform initiative and for a network cost review.

Senior Technical Account Manager, Healthcare & Life Sciences

Dec 2021 to Oct 2024

Amazon Web Services

Strategic technical advisor to healthcare and life sciences customers across security, resilience, cost, operational planning, business reviews and specialist coordination.

- Developed technology roadmaps for every customer in the portfolio and recommended which initiatives to fund, defer or stop. Presented technical options and tradeoffs to executives to support their decisions.
- Conducted the Enterprise Support value analysis (support cases, engagements, cloud spend and cost optimization) that supported a \$430M, three-year renewal, and presented it to the customer's global executives and FinOps leaders.
- Coordinated TAM-side technical work on a legacy .NET and SQL Server modernization: discovery, architecture review, workshops, usage analysis and stakeholder coordination. Helped move it into a funded AWS Professional Services engagement that delivered an MVP and knowledge transfer.
- Ran a security improvement program: five discovery sessions, a focus on the highest-severity risks, and a joint remediation and training plan with monthly follow-up.
- Organized and facilitated a multi-day security architecture review with the customer's infrastructure architects and AWS security specialists.
- Coordinated database and cloud-operations teams during the 2024 RDS/Aurora certificate-authority rotation, with weekly remediation tracking across 500+ affected database resources, specialist guidance and support escalation.
- Conducted monthly and quarterly business reviews for a primary customer and added lifecycle, end-of-life and deprecation risks as a standing item.
- Coordinated Cloud Financial Management including CID/CUDOS dashboards and FinHack enablement; storage optimization delivered ~50 to 60% realized savings on one workload, while a separate review identified 30%+ savings opportunities.
- Mentored many new Technical Account Managers through role-readiness reviews and mentored a junior Solutions Architect.

Founder and Solutions Architect

Feb 2020 to Dec 2021

DaaS Tech

- Translated client goals into cloud architecture, scopes of work, deliverables and delivery benchmarks; coordinated vendors and consultants around client requirements.
- Delivered Microsoft 365, Azure AD and OneDrive migrations.
- Managed Windows and Linux servers in client cloud environments and maintained WordPress sites, plugins and web security.

Senior Systems Engineer

Apr 2019 to Dec 2021

Omnicom Health Group

Senior Systems Engineer

Jan 2019 to Mar 2019

Omnicom Health Group (via Kforce)

Infrastructure, identity and security for about 1,000 servers supporting offices in the US, Canada and Europe.

- Led the architecture, design, deployment and migration of 150+ TB of Windows file services to Nasuni on AWS, saving approximately \$600,000 per year in datacenter and shared-infrastructure costs.
- Led the Okta SSO migration and application integrations for about 3,000 employees and contractors.
- Implemented the move from Infoblox to Microsoft DNS/DHCP, and designed the IP layout and coordinated the re-addressing that brought eight agency networks onto the parent WAN.
- Remediated and hardened systems flagged in recurring penetration tests, oversaw the retirement of Windows Server 2008, and directed third-party technical teams on project work.

Systems Engineer

Jul 2018 to Jan 2019

Rockefeller Capital Management (via Insight Global)

- Integrated PingFederate/PingOne SAML SSO with application partners, configured RSA SecurID for remote access, built Windows 10 baselines and trained junior technicians.
- Worked with a consulting partner to take Azure and Office 365 work from proof of concept to production.
- Completed a VMware Horizon View proof of concept; contributed to VMware ESXi/vCenter, backup, monitoring and SolarWinds alert-management projects.

Lead System Administrator III; System Administrator II

Mar 2017 to Jul 2018

NOAA (via Maximus)

- Promoted to lead the Windows, Solaris and Red Hat administrators for NOAA's GOES and DSCOVR satellite ground systems.
- Set up a weekly cross-team vulnerability meeting; the overall Security Control Assessment score improved at least 25% in two consecutive quarters.
- Produced POA&M, Security Control Assessment and Federal Data Call artifacts, and served on the Configuration Control Board.

Lead IT Specialist

Aug 2015 to Mar 2017

DC Child and Family Services Agency

- Managed a rotating team of 5 to 10 technicians and interns across 12 sites, with project budgets up to \$300K per quarter.
- Coordinated hot-site readiness and relocation during city water maintenance, keeping the child-safety hotline operating with no downtime.
- Created an internship program with an A+ training partner; the added help let the team cover nine buildings weekly instead of every three weeks.
- Helped coordinate migration of confidential court and child-case records from Microsoft Access to a database built by DC OCTO.

Earlier Experience

Technical Support Specialist, National Committee to Preserve Social Security and Medicare (2013 to 2015) | Founder and IT Consultant, PSA IT Solutions (2009 to 2014)

CERTIFICATIONS

AWS Certified Security - Specialty	2023
AWS Certified Solutions Architect - Associate	2022
AWS Certified Cloud Practitioner	2023
ITIL 4 Foundation	2024
Microsoft Certified: Azure AI Fundamentals	2026
Microsoft Certified: Azure Fundamentals	2020